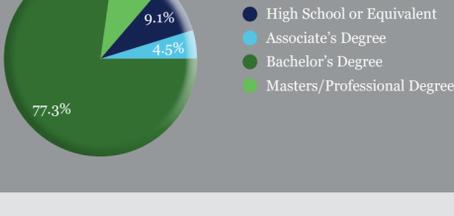


EDUCATION

What is the highest level of education you have completed?



Fields of Study

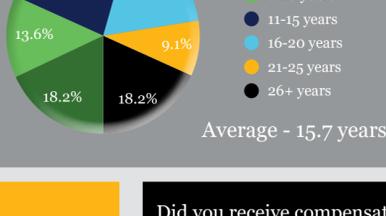


EXPERIENCE/CERTIFICATIONS

How many years have you worked in the A/E/C industry?



How many years of marketing/business development experience do you have?



What professional certifications do you hold?



Did you receive compensation upon earning your CPSM?

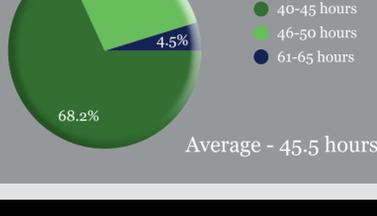


FIRM/JOB INFORMATION

Job Titles



On average, how many hours/week do you work?



Is your position full-time or part-time?

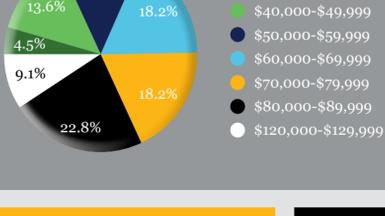


What type of firm do you work for?

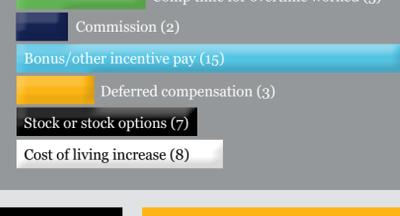


COMPENSATION

What is your current annual salary?



Which of the following do you receive?



If you receive commission, on what is it based?



What percentage commission do you earn?



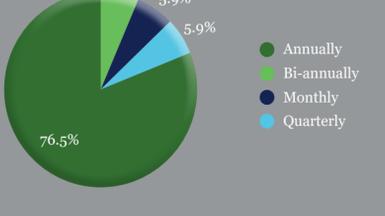
What is your total income from commission?



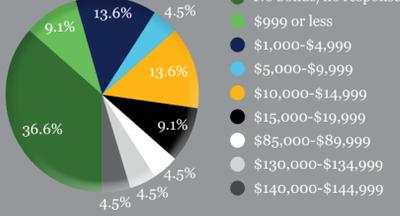
If you receive a bonus, on what is it based?



What is the frequency in which bonuses are awarded?

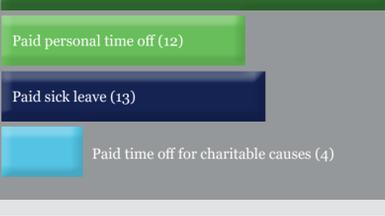


What is your total income from bonuses?

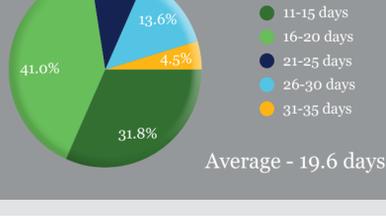


BENEFITS/INSURANCE/RETIREMENT

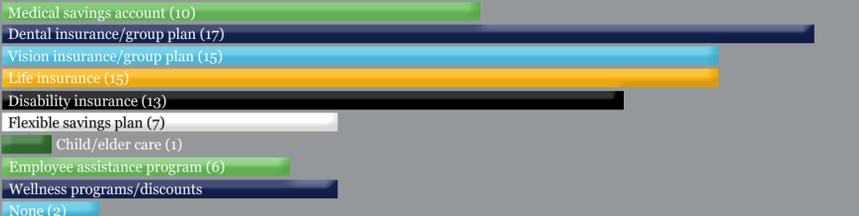
Which of the following paid time off benefits do you receive?



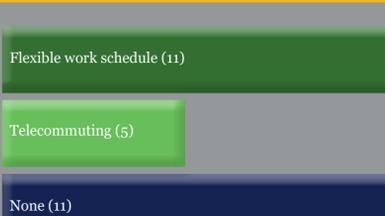
On an annual basis, how many days of paid time off do you receive?



Which of the following do you receive?



Which of the following work arrangements do you receive?



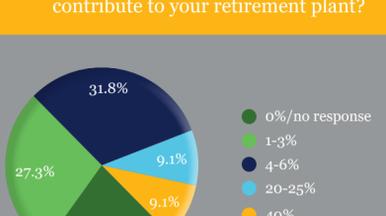
If you have medical insurance, what percentage of the premium do you pay?



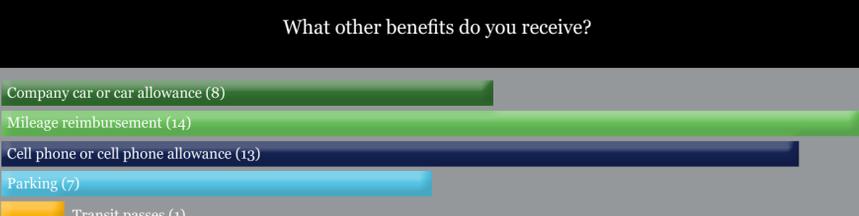
Which of the following retirement benefits do you receive?



What percentage does your employer contribute to your retirement plan?



What other benefits do you receive?



THANK YOU!

SMPS Kentucky would like to thank those who participated in the 2019 Salary Survey. Your feedback was key in allowing us to provide benchmark information for our membership.